【太平洋汽车 行业频道】近日,我 们在相关渠道获悉,由于欧洲用户强烈的买断意愿,蔚来 于今日公布了ET7/EL7/ET5三款车型德国市场整车购买售价,约合36.69万元起。 具体方案如下:



整车买断服务

ET7 75kWh电池包售价为81900欧元,约合60.23万元人民币。

ET7 100kWh电池包售价为90900欧元,约合66.85万元人民币。

EL7 75kWh电池包售价为85900欧元,约合63.17万元人民币。

EL7 100kWh电池包售价为94900欧元,约合69.79万元人民币。

ET5 75kWh电池包售价为61900欧元,约合45.51万元人民币。

ET5 100kWh电池包售价为70900欧元,约合52.13万元人民币。

Purchase prices

In Germany, we offer the current model range for purchase:

- NIO ET7 smart, all-electric flagship sedan:
 69,900 euros
- NIO EL7 smart, all-electric mid-size SUV:
 73,900 Euros
- NIO ET5 smart, all-electric mid-size sedan:
 49,900 euros

All vehicles can be ordered now.

Prices refer to the vehicle only and do not include the price of the battery. To purchase a battery, there is an option to either buy a battery or pay a monthly fee for the Battery as a Service (BaaS) option. For the Battery as a Service option, the monthly fee is 169 euros for a 75-kWh battery, or 289 euros for a 100-kWh battery.

BaaS电池租用服务

ET7起售价69900欧元,约合51.40万人民币。

EL7起售价73900欧元,约合53.34万元人民币。

ET5起售价49900欧元,约合36.69万元人民币。

75 kWh电池租金为169欧元/月,约合1243元人民币。

100 kWh电池租金为289欧元/月,约合15440元人民币。



同时蔚来还推出了丰富的购车权益,包括5年/15万公里整车质保;5年道路救援报销拖车费用和出行费用;购买蔚来家充桩享10%折扣;提车后可获10000个蔚来积分;BaaS用户每月2 张换电免服务费权益券(不含电费,有效期24个月,优惠券可累积);年内预定的用户可享送车上门交付权益;已订阅ET7的用户享1000/500欧元优惠及新车提车后将享受前2年免费保养权益。(编译:太平洋汽车 柳昀青)